

**Value Added in Africa Limited**  
**(Company limited by guarantee and**  
**not having Share Capital)**

**Directors' Report and Financial Statements**

**For the year ended 31 December 2009**

## **Value Added in Africa Limited**

### **Company Information**

#### **Directors**

Michelle Hardiman  
Matthew Murphy  
Thomas Brennan  
Joseph Ward  
John Soden  
Elizabeth O Herlihy (appointed 15 February 2010)  
Melanie Verwoerd (resigned 8 December 2009)

#### **Secretary**

Conall O Caoimh

#### **Company Number**

453802

#### **Charity number**

CHY 18389

#### **Registered Office**

Ardan  
Windgate Road  
Howth  
Co. Dublin

#### **Auditors**

Cooney Carey  
Chartered Accountants and  
Registered Auditors  
The Courtyard  
Carmenhall Road  
Sandyford  
Dublin 18

#### **Bankers**

Allied Irish Banks Plc.  
Sutton Cross  
Sutton  
Dublin 13

## **Value Added in Africa Limited**

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## **Value Added in Africa Limited**

### **Chairperson's Statement**

#### **For the year ended 31 December 2009**

2009 saw Value Added In Africa come fully into operation and grow in capacity. The recession in the economy reduced the openness of Irish companies to consider fair trade or corporate social responsibility. Despite this, VAA saw its first African producer group achieve markets in Ireland.

A research visit to Kenya in July led to a significant increase in the quality and viability of the products which VAA can help source in Africa. Relations were built with significant stakeholders in Ireland and Kenya - in government, business and the NGO sectors. In November the first small consignment of goods was exported by a Kenyan cooperative, LifeWorks Shukrani, with support from VAA.

The organisation's capacity was enhanced through the establishment of an office where the Director was joined by a small team of interns enabling the work to grow significantly. The organisations systems for accounting, monitoring and evaluation were developed and the supporter base among volunteers and donors grown.

Despite the unavailability of public funding due to the cuts in the aid budget the independent funding base grew well through standing-orders and fundraising events. Nonetheless, funding has been a key challenge through the year and lack of funds has curtailed the number and timing of research visits that could be made to African countries and the extent of promotional activity in Ireland.

2009 was also a year of great learning with the organisation deepening in insight as to how to bridge the gap between African producers and the Irish market, and how African producers can meet the expectations of Irish distributors.

#### **Objectives in 2009:**

The main object of Value Added In Africa is to alleviate poverty among communities in Africa through promoting education with an emphasis on:

- Enabling African communities to maximise opportunities to develop sustainable livelihoods.
- Raising the awareness of Irish people to support sustainable livelihoods in Africa in particular through corporate social responsibility.

#### **Our specific objectives during 2009 were:**

##### **1. To identify companies in Africa who have value added products which could be exported to Ireland.**

By the end of 2009 VAA had researched almost 160 producer groups in Kenya, Ghana and other African countries. In most cases this had involved at least one factory visit or other meeting with the company. In a number of cases producers in other countries made contact with VAA requesting support in achieving trade with Ireland. Others were located through referral or web based research.

The organisation had also built relations with a range of agencies which support poverty reduction through economic development. VAA is especially grateful for the collaboration of the African embassies present in Ireland and the export promotion agencies in their respective countries. Significant collaboration has been received from the Export Promotion Councils of Kenya and Ghana, as well as their embassies in Ireland. The EPCs provided detailed contact information on producers, arranged interviews and set up meetings. Similar support has been received from the Lesotho embassy in Ireland which invited VAA to participate in a trade mission to Lesotho - but funding prohibited VAA from taking part. These relations greatly enhance the efficiency of our work, especially in identifying suitable producer groups.

## **Value Added in Africa Limited**

### **Chairperson's Statement**

**For the year ended 31 December 2009**

#### **2. To present to Irish companies specific opportunities to engage in social responsibility through value added trade with African producers.**

VAA sought engagement with distribution companies in Ireland that could integrate corporate social responsibility into their business model by sourcing value added products from African producers. The principal means of engaging such businesses was through telephoning and seeking to interest them in the products. A product catalogue was developed and over 100 companies approached. Of these, 20 led to face to face meetings, and most of these companies engaged further in terms of testing or investigating further options.

Three companies placed orders with African producers, but two of these broke down during the finalisation process and only one actual consignment went through. This was the Wine Gift Bags, handmade by the 23 women and 4 men of Life Works Shukrani cooperative, outside Mombassa, Kenya. Of the two orders that collapsed, one was due to quality issues and the other to a break down in the supply chain which was coming via a company in the UK.

#### **3. To support African companies in improving the quality of employment they offer to their staff.**

Fair trade and ethical employment is encouraged through the criteria VAA uses in selecting which producer groups to research and then which to present as opportunities for corporate social responsibility. Companies were selected in accordance with what was the likelihood of them bringing quality employment and social benefit to a broad number of people - therefore sectors such as agro-processing were favoured where industry is linked to the local economy and uses the inputs of a broad number of farmers. A number of locally based NGOs advised on producer groups with a strong social impact, and also warned of sectors and companies where unethical practices might be more likely to occur.

During this first full year of activity, few opportunities arose for VAA to make active interventions to support employers improve the conditions of employment. It is anticipated that VAA's leverage with employers shall grow as the organisation can show success in assisting a wider range of ethical producers to achieve markets in Ireland.

#### **4. To raise awareness in Ireland of the importance of value added trade in providing sustainable approaches to poverty reduction.**

Six awareness raising workshops were held in collaboration with other organisations. These examined trade between developing countries, its impact on poverty reduction, and value-added trade as a form of fair trade. The workshops showed a great level of interest in and support for the work of VAA among the public.

Three magazines in the retail trade gave coverage to the work of VAA and this led to the opening of additional doors to our work. A radio interview on the BBC World Service led to the formation of links with a chocolate factory in Cote d'Ivoire, whose products we have included in our awareness raising work. Special thanks are due to Emmet Cullen, our volunteer web-master who designed, built and launched the VAA website.

The work of VAA is greatly enhanced through the engagement of a wide number of volunteers and pro-bono contributions by companies. Thanks to four interns and volunteer staff, Anna Schutz, Hilary Harmon, Sarah Hoker and Joan O'Connor the work was able to grow significantly during 2009. Maeve Power helped establish the initial book-keeping systems and now Ger Fleming volunteers one day a week as bookkeeper. Professional photographers Senja Topcic (of Lolipop) and Theresa Moynes volunteered their services for the preparation of the product catalogues and at fundraising events. Graphic designer and web-designer Emmet Cullen provided free web-services and designed the website. Sarah Power made a scoping search of products in Kenya prior to the Director visiting producers there. Hugo Thompson and Mel Gardner designed promotional literature. Mentoring was provided through leaders in the business and NGO sectors. A large number of volunteers kindly organised and assisted at the fundraising events.

## **Value Added in Africa Limited**

### **Chairperson's Statement**

#### **For the year ended 31 December 2009**

These activities are in addition to the awareness raising activities among Irish businesses described in Objective 2 above.

#### **5. To build the structures and capacity of the organisation to sustain the above activities.**

VAA is a new organisation, and to ensure continuity and good governance, a number of measures were taken to enhance the structures of the organisation:

- an additional member joined the Board: John Soden, CEO of Phoenix Strategic Management and consultant to Enterprise Ireland and UCC in the commercial application of new food technologies
- rent-free office space is being contributed by the directors of Riverdance
- staff training: in logistics of international trade and customs clearance (pro-bono)
- policy development: strengthening of a number of governance procedures and development of management tools.
- charity status was granted by the Irish Revenue Commissioners: CHY 18389

Rent-free use of an office was provided by Riverdance from May 2009 allowing the organisation to take on two half-time interns and a part time bookkeeper - each as volunteers.

Fundraising by VAA grew significantly in 2009 with progress on each front. The level of standing orders rose by 45%. The first two public fundraising events were held, a Table Quiz and the singles-night. Thanks are due especially to Michelle Hardiman, Sheila Kilduff, Miriam Dunne and James Howell who organised the very successful 'Meet Market'. Corporate donations were attracted by two volunteers from their employers - Diageo and Dolmen Stockbrokers.

Institutional fundraising proved more difficult in the context of the government's cuts to the aid budget. Irish Aid cancelled its Micro Project Scheme under which VAA had received €20,000 the previous year. Though no government grant was made during 2009, many of the activities were part-financed by the funding received from Irish Aid in November 2008. We were successful in attracting a grant of €5,000 from Electric Aid to support two research visits to Kenya.

Funding has been a significant challenge through 2009. Lack of funding has restricted the activities at both sides of the organisation's work - researching products in Africa and awareness raising activities in Ireland. For example, the number of African research visits undertaken and their timing needed to be carefully managed so as to ensure the cash flow remained positive through the year. Attracting funding consumes much time and energy. This area shall continue to be addressed in the coming year.

#### **Challenges encountered**

VAA is a new organisation, operating in an area of development work that is new to the Irish development and fair trade sector. Therefore, there is much learning taking place.

The primary challenge encountered was the depth of pessimism among Irish businesses during the year. Good products had been sourced, promotional literature prepared, the website launched, introductions and cold-calling made to businesses. But Irish businesses were not open to purchasing new products particularly through the first half of the year, especially from Africa. Instead they wanted to clear their stocks and stick to the old reliables. Hundreds of cold-calls were leading to few engagements by companies, and no sales.

## **Value Added in Africa Limited**

### **Chairperson's Statement**

#### **For the year ended 31 December 2009**

This scenario improved noticeably after the Budget of April 2009. When in July 2009 the organisation carried out research in Kenya, and discovered significantly improved products, the traction gained with businesses improved significantly. VAA also learned a great amount about the quality of products which would be realistically marketable in Ireland, and the specificity of the information it needed to gather in its research and present in its catalogue.

The other main challenge has been the funding environment. When in the Spring of 2009 the impact of aid cuts showed funding would be less available, the Board decided to spread the resources over a longer period so as to ensure the organisation cash flow remained in positive territory. VAA undertook additional fundraising activities and has been quite successful in this regard.

#### **Outcomes**

A number of very clear outcomes are evident from the work:

##### Research

In addition to the 65 Ghanaian producer groups researched in the previous year, 58 Kenyan companies have been met with and their products examined. Some 25 of these companies were found to have potentially marketable products. A board member travelled to Ethiopia on other business and while there conducted initial investigations which pointed to the viability of a future research mission there.

##### Product promotion

The organisation has built up a portfolio of commercially viable products, awareness of which it continues to promote. A 40-page product catalogue, and accompanying price lists, has been produced featuring those products.

##### Relationships

Good working relationships have been built up with a large number of producer groups and companies in Ghana and Kenya and a smaller number in Ethiopia, Tanzania, Lesotho, Zambia, Cote d'Ivoire and Madagascar. In particular the relationships with the Ghana Export Promotion Council and the Kenyan Export Promotion Council are maturing well. VAA has built up a network of relationships with Irish businesses, some of which ask it to help source specific products in Africa. VAA has strengthened its relationships with Irish NGOs some of whom have initiated collaborations with us.

##### Public awareness

Public awareness has begun to be raised (through development education workshops, radio interviews and free-adverts in trade magazines) of the role which value-addition plays in reducing poverty.

#### **Impact**

By the end of 2009 the first consignment of products (wine gift bags) had been exported from Kenya to Ireland and is on sale through [www.PressiePort.ie](http://www.PressiePort.ie) and [www.Giftfinder.ie](http://www.Giftfinder.ie). The producers of the wine gift bags are Life Works Shukrani, a women's employment cooperative in Kenya aimed at women at high risk of involvement in the sex industry and of infection with HIV/AIDS. They have written to us saying "Thanks for all your help with this initial order. We greatly appreciate your efforts to support our work at Life Works Shukrani." A number of other businesses are at earlier stages of investigating sourcing from the companies whom VAA has presented and several of these came to fruition in the first half of 2010.

## **Value Added in Africa Limited**

### **Chairperson's Statement**

#### **For the year ended 31 December 2009**

The overall level of sales is significantly less than was anticipated at the outset of the organisation. This is largely attributable to the change in economic circumstances in Ireland and the lack of resources to expand our work. The organisation has sought to respond to the new environment and is now achieving much greater traction with Irish wholesale importers.

The organisation has stayed tightly focused on its mission and has not accepted requests for it to take on other activities which would have taken it in directions away from its focus upon value-added trade as a means of integrating corporate social responsibility into the centre of the business model operated by Irish and African companies.

**Thomas Brennan**

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**Chairperson, Value Added in Africa Limited**

**Date : 14 September 2010**

## **Value Added in Africa Limited**

### **Directors' Report**

#### **For the year ended 31 December 2009**

The directors present their report together with the audited financial statements for the year ended 31 December 2009.

#### **Principal activity and review of business**

The company is a charity that raises awareness among businesses in Ireland and in Africa about how they can exercise corporate social responsibility through trade in value-added products and about how this can contribute significantly to poverty reduction. The company facilitates in building such relationships between producers in Africa and distributors in Ireland. They receive commission when they find a distributor for the African producer however, the charity is mainly funded by donations and grants. The company's income grew from €12,939 to €50,709 during the year. The company earned a surplus for the year of €14,009 (2008 - €2) and had net assets at the year end of €14,011 (2008 - €2). The directors are targeting to increase income in the upcoming year to allow the company achieve its goals of creating sustainable jobs in Africa.

#### **Surplus for the year and state of affairs as at 31 December 2009**

The income and expenditure account and balance sheet for the year ended 31 December 2009 are set out on pages 11 to 17. Surplus on ordinary activities before taxation is stated in the income and expenditure account on page 11.

The state of affairs is set out in the balance sheet on page 12.

#### **Dividends and retentions**

No dividends or transfers to reserves are proposed by the directors.

#### **Directors**

The present membership of the board is set out on the company information page.

#### **Future developments in the business**

The Directors will continue to develop the activities of the company in the ensuing year.

#### **Accounting records**

The directors believe that they have complied with the requirements of Section 202 of the Companies Act, 1990, with regard to books of account by employing accounting personnel with appropriate expertise and by providing adequate resources to the financial function. The books and records of the company are maintained at Ardan, Windgate Road, Howth, Co. Dublin.

#### **Principal risks and uncertainties**

The company uses financial instruments throughout its business. The core risks associated with the companies financial instruments are set out below. The board reviews and agrees policies for the prudent management of these risks as follows:

##### *Liquidity and cashflow risk*

The company's policy is to ensure that sufficient resources are available either from cash balances, cashflows and near cash liquid investments to ensure all obligations can be met when they fall due.

## **Value Added in Africa Limited**

### **Directors' Report**

#### **For the year ended 31 December 2009**

##### *Economic risk*

The general macro environment remains difficult in Ireland. The global economic conditions could possibly result in a reduction in the level of donations being made to the company and can make conditions harder to place African products into the Irish retail market.

##### **Directors' responsibilities**

The directors are responsible for preparing the Directors' Report and financial statements, in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the company financial statements in accordance with Generally Accepted Accounting Practice in Ireland, comprising applicable law and accounting standards issued by the Accounting Standards Board and promulgated by the Institute of Chartered Accountants in Ireland.

The company's financial statements are required by law to give a true and fair view of the state of affairs of the company and of its surplus or (deficit) for that year.

In preparing each of the financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Acts, 1963 to 2009 and all Regulations to be construed as one with those Acts. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

The directors are also responsible for preparing a Directors' Report that complies with the requirements of the Companies Acts, 1963 to 2009.

##### **Electoral Act, 1997**

The company made no political donations during the year.

##### **Post balance sheet events**

There were no significant events affecting the company since the balance sheet date.

**Value Added in Africa Limited**

**Directors' Report**

**For the year ended 31 December 2009**

**Auditors**

Cooney Carey, Chartered Accountants and Registered Auditors, having been appointed during the year, have expressed their willingness to continue in office in accordance with Section 160(2) of the Companies Act, 1963.

**On Behalf of the Board**

**Thomas Brennan**

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**Director**

**John Soden**

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**Director**

**Date:- 14 September 2010**

## **Value Added in Africa Limited**

### **Report of the Auditors**

#### **Independent Auditors' Report to the Members of Value Added in Africa Limited**

We have audited the financial statements of Value Added in Africa Limited for the year ended 31 December 2009 on pages 11 to 17. These financial statements have been prepared under the historical cost convention and the accounting policies set out on page 14.

This report is made solely to the company's members, as a body, in accordance with Section 193 of the Companies Act, 1990. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for the audit work, for this report, or the opinions we have formed.

#### **Respective responsibilities of directors and auditors**

As described in the Statement of Directors' Responsibilities, the company's directors are responsible for the preparation of financial statements in accordance with applicable law and the accounting standards issued by the Accounting Standards Board and promulgated by the Institute of Chartered Accountants in Ireland (Generally Accepted Accounting Practice in Ireland).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, and are properly prepared in accordance with the Companies Acts. We also report to you whether in our opinion proper books of account have been kept by the company, and whether the information given in the Directors' Report is consistent with the financial statements. In addition, we state whether we have obtained all the information and explanations necessary for the purposes of our audit and whether the company's balance sheet and its income and expenditure account are in agreement with the books of account.

We report to the members if, in our opinion, any information specified by law regarding directors' remuneration and directors' transactions is not given and, where practicable, include such information in our report.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatement within it.

#### **Basis of opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud, other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**Value Added in Africa Limited**

**Report of the Auditors**

**Independent Auditors' Report to the Members of Value Added in Africa Limited**

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**Opinion**

In our opinion the financial statements give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland of the state of the company's affairs as at the 31 December 2009 and of its surplus and cashflows for the year then ended and have been properly prepared in accordance with the Companies Acts 1963 to 2009.

We have obtained all the information and explanations we considered necessary for the purposes of our audit. In our opinion proper books of account have been kept by the company. The financial statements are in agreement with the books of account.

In our opinion the information given in the directors' report on pages 6 - 8 is consistent with the financial statements.

**Cooney Carey  
Chartered Accountants and  
Registered Auditors  
The Courtyard  
Carmenhall Road  
Sandyford  
Dublin 18**

**Date: 14 September 2010**

**Value Added in Africa Limited**

**Income and expenditure account**

**For the year ended 31 December 2009**

		<b>2009</b>	2008
		€	€
	<u>Notes</u>		
<b>Turnover - continuing activities</b>		<b>50,709</b>	12,939
Net operating expenses		<u>(36,700)</u>	<u>(12,937)</u>
<b>Surplus on ordinary activities before taxation</b>	2	<b>14,009</b>	2
Taxation	3	<u>-</u>	<u>-</u>
<b>Surplus on ordinary activities after taxation</b>	5	<u><b>14,009</b></u>	<u><u>2</u></u>

No statement of recognised gains and losses has been prepared as there have been no recognised gains or losses other than those shown above.

There is no material difference between the surplus on ordinary activities before tax and the retained surplus for the year and their historical cost equivalents.

The financial statements which include the notes on pages 14 - 17 were authorised for issue and approved by the board on 14 September 2010.

**On Behalf of the Board**

**Thomas Brennan**

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**Director**

**John Soden**

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**Director**

## Value Added in Africa Limited

### Balance sheet as at 31 December 2009

	<u>Notes</u>	2009 €	2008 €
<b>FIXED ASSETS</b>			
Tangible assets	6	<u>272</u>	<u>-</u>
<b>CURRENT ASSETS</b>			
Debtors	7	<u>2,072</u>	-
Cash at bank and in hand		<u>14,314</u>	18,107
		<b>16,386</b>	18,107
<b>CREDITORS: amounts falling due within one year</b>	8	<u>(2,647)</u>	<u>(2,899)</u>
<b>NET CURRENT ASSETS</b>		<u>13,739</u>	<u>15,208</u>
<b>TOTAL ASSETS LESS CURRENT (LIABILITIES)</b>		<b>14,011</b>	15,208
<b>CREDITORS: amounts falling due after more than one year</b>	9	<u>-</u>	(15,206)
		<u><b>14,011</b></u>	<u>2</u>
<b>FINANCED BY:</b>			
<b>CAPITAL AND RESERVES</b>			
Revenue reserves account		<u>14,011</u>	<u>2</u>
<b>MEMBERS' FUNDS</b>	10	<u><b>14,011</b></u>	<u>2</u>

The financial statements which include the notes on pages 14 - 17 were authorised for issue and approved by the board on 14 September 2010.

#### On Behalf of the Board

**Thomas Brennan**

\_\_\_\_\_  
Director

**John Soden**

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Director

## Value Added in Africa Limited

### Cash flow statement

For the year ended 31 December 2009

	<u>Note</u>	2009 €	2008 €
<b>Reconciliation of operating surplus to net cash (outflow)/inflow from operating activities</b>			
Operating surplus		14,009	-
Depreciation		22	-
(Increase) in debtors		(2,072)	-
(Decrease)/increase in creditors		(15,458)	2,899
Irish Aid Government Grant released		-	(4,794)
<b>Net cash (outflow) from operating activities</b>		<u>(3,499)</u>	<u>(1,895)</u>

### Cash Flow Statement

<b>Net cash (outflow) from operating activities</b>		(3,499)	(1,895)
Returns on investments and servicing of finance	12	-	2
Irish Aid Government Grant received	12	-	20,000
Capital expenditure	12	(294)	-
<b>(Decrease)/increase in cash in the year</b>		<u>(3,793)</u>	<u>18,107</u>

### Reconciliation of net cash flow to movement in net funds (Note 13)

<b>(Decrease)/increase in cash in the year</b>		(3,793)	18,107
<b>Net funds at 1 January 2009</b>		<u>18,107</u>	-
<b>Net funds at 31 December 2009</b>		<u>14,314</u>	<u>18,107</u>

## Value Added in Africa Limited

### Notes to the Financial Statements

For the year ended 31 December 2009

#### 1. Accounting policies

The significant accounting policies adopted by the company are as follows:

##### 1.1. Accounting convention

The financial statements are prepared under the historical cost convention.

The company has consistently applied all relevant accounting standards.

##### 1.2. Income and expenditure

Income and expenses are taken into account as they become receivable or due, with the exception of bank deposit interest which is treated on a cash receipts where applicable.

##### 1.3. Government grants

Revenue grants are recognised fully in the profit and loss account in the period as the expenditure is incurred.

2. Operating surplus	2009	2008
	€	€
Operating surplus is stated after charging:		
Depreciation of tangible assets	22	-
Auditors' remuneration	-	1,000
	<u>22</u>	<u>1,000</u>

#### 3. Taxation

The company is a registered charity and is not subject to Irish taxes.

#### 4. Employees and remuneration

	2009	2008
The average number of persons employed by the company during the year was as follows:	<u>1</u>	<u>1</u>
	2009	2008
	€	€
Wages and salaries	24,479	3,115
Social welfare costs	2,632	346
	<u>27,111</u>	<u>3,461</u>

**Value Added in Africa Limited**

**Notes to the Financial Statements**

**For the year ended 31 December 2009**

..... continued

**5. Revenue reserves movements**

	<b>2009</b>	2008
	€	€
Surplus on ordinary activities after tax	14,009	2
Retained surplus brought forward	2	-
	<u>14,011</u>	<u>2</u>
Retained surplus carried forward	<u>14,011</u>	<u>2</u>

**6. Tangible assets**

	<b>Fixtures &amp; Fittings</b>	<b>Total</b>
	€	€
<b>Cost</b>		
Additions	294	294
At 31 December 2009	<u>294</u>	<u>294</u>
<b>Depreciation</b>		
At 1 January 2009	-	-
Charge for the year	(22)	(22)
At 31 December 2009	<u>(22)</u>	<u>(22)</u>
<b>Net book values</b>		
At 31 December 2009	<u>272</u>	<u>272</u>

**7. Debtors: amounts falling due  
after more than one year**

	<b>2009</b>	2008
	€	€
PAYE/PRSI	1,173	-
Prepayments	899	-
	<u>2,072</u>	<u>-</u>
	<u>2,072</u>	<u>-</u>

## Value Added in Africa Limited

### Notes to the Financial Statements

For the year ended 31 December 2009

..... continued

#### 8. Creditors: amounts falling due within one year

	2009	2008
	€	€
Trade creditors	1,000	-
PAYE/PRSI	-	558
Accruals	6	1,000
Other creditors	1,641	1,341
	<u>2,647</u>	<u>2,899</u>

#### 9. Accruals and deferred income

	2009	2008
	€	€
<b>Government grants</b>		
At 1 January 2009	15,206	20,000
Released in year	(15,206)	(4,794)
At 31 December 2009	<u>-</u>	<u>15,206</u>

#### 10. Reconciliation of movements in members' funds

	2009	2008
	€	€
Surplus on ordinary activities after tax	14,009	2
Opening members' funds	2	-
Closing members' funds	<u>14,011</u>	<u>2</u>

#### 11. Share capital

The company is one limited by guarantee and not having a share capital.

## Value Added in Africa Limited

### Notes to the Financial Statements

For the year ended 31 December 2009

..... continued

#### 12. Gross Cash Flows

	2009	2008
	€	€
<b>Returns on investments and servicing of finance</b>		
Interest received	-	2
	<u>          </u>	<u>          </u>
<b>Capital expenditure</b>		
Payments to acquire tangible assets	(294)	-
	<u>          </u>	<u>          </u>
<b>Financing</b>		
Receipt of grant	-	20,000
	<u>          </u>	<u>          </u>

#### 13. Analysis of changes in net funds

	Opening balance	Cash flows	Closing balance
	€	€	€
Cash at bank and in hand	18,107	(3,793)	14,314
	<u>          </u>	<u>          </u>	<u>          </u>
Net funds	18,107	(3,793)	14,314
	<u>          </u>	<u>          </u>	<u>          </u>

#### 14. Members' liability

Every member if the company undertakes to contribute to the assets of the company in the event of its being wound up while he is a member, or within one year afterwards for the payment of debts and liabilities of the company contracted before he ceases to be a member and the costs, charges and expenses of winding up and for the adjustment of rights of contributors among themselves such amount as may be required not exceeding one euro.

#### 15. Accounting period

The accounting period is the 12 months ended 31 December 2009. The comparative period is the 10 months ended 31 December 2008.

## Value Added in Africa Limited

### Detailed Income & Expenditure Account

For the year ended 31 December 2009

	2009	2008
	€	€
<b>INCOME</b>		
<b>Sales</b>		
Voluntary income: donations	19,520	6,143
Electric Aid grant	5,000	-
Fundraising receipts	10,966	2,000
Irish Aid Government grants released	15,206	4,794
Commission	3	-
Deposit interest received	14	2
<b>TOTAL INCOME</b>	<b>50,709</b>	<b>12,939</b>
<b>Operational expenses</b>		
Wages and salaries	(27,111)	(3,461)
Travel	(2,257)	(8,468)
Audit	-	(1,000)
Bank charges	(15)	(8)
Sample goods	(192)	-
Event expenditure	(2,015)	-
Volunteers daily allowance claim	(2,052)	-
Insurance	(237)	-
Printing and stationery	(499)	-
Postage and carriage	(82)	-
Advertising	(205)	-
Telephone and fax	(418)	-
Repairs and maintenance	(155)	-
Legal and professional	(40)	-
Consultancy	(750)	-
Sundry	(346)	-
Subscriptions	(304)	-
Depreciation charge	(22)	-
<b>TOTAL EXPENSES</b>	<b>(36,700)</b>	<b>(12,937)</b>
<b>SURPLUS FOR THE YEAR</b>	<b>14,009</b>	<b>2</b>